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Patton to Unveil New VoIP SoHo Solutions at CeBIT 2005.

These two new mid-range VoIP routers deliver converged voice-and-data communications to small-office and home-office (SoHo) users in remote locations.

GAITHERSBURG, Maryland: Patton—a leader in network access and connectivity—announced today they will unveil two new members of their innovative [SmartNode™](#) family of VoIP solutions at [CeBIT 2005](#)

Patton has specially designed the two new mid-range VoIP routers to deliver converged voice-and-data communications to small-office and home-office (SoHo) users in remote locations. The model SN4020 SoHo solution serves users in standard analog-telephony environments while the model SN4552 SoHo VoIP solution targets ISDN users.

Patton will demonstrate their new SmartNode solutions at their [CeBIT booth](#) located in **Hall 13, Stand A58** at the Hanover, Germany show during 10–16 March 2005.

SmartLink™ 4020 Series Analog SoHo VoIP Router—Available in early Q2 2005, Patton's new SmartLink 4020 Series offers SoHo users an affordable connection to the cost-saving world of Internet voice. Like the business-class members of the SmartNode family, Patton's new SN4020 VoIP solution for the SoHo market integrates a VoIP gateway with full-featured IP-routing capabilities to deliver simplified, converged voice-and-data network communications. Available in single (SN4021) or dual (SN4022) FXS port configurations, the SmartNode router connects to any standard analog phone, fax machine, or PBX.

SmartNode 4552 ISDN SoHo VoIP Router—Available immediately, Patton's new SmartNode 4552 ISDN VoIP Router offers a low-cost CPE solution that delivers converged BRI/So and LAN-to-WAN data-access service to SoHo users over DSL, fiber, cable, the Internet, or any broadband network.

Providers—Deployed at the customer premise, the SN4552 will enable Competitive Local Exchange Carriers (CLECs) and Internet Telephony Service Providers (ITSPs) to grab their share of the ISDN service-delivery market. With the SN4552, providers can roll out BRI/So services bundled with data access for LAN users over any broadband delivery system (including cable, fiber, and DSL). The SN4552 is strategically priced, so VoIP providers can deliver bundled voice-and-data services at rates that undercut traditional ISDN service by about 30% (\$20 versus \$30/month for example).

SoHo and SMEs—For small-to-mid-sized enterprises (SMEs), as well as remote and home-office users, the SN4552 delivers high-quality, low-cost BRI voice-over-broadband service that is tightly integrated with LAN-to-WAN data-access. The SN4552 uses Patton's

SmartWare™ VoIP technology to connect two BRI/So users to a remote PBX over broadband.

The affordable SN4552 integrated access device includes a built-in 4-port auto-sensing fast-Ethernet switch for convenient data connections. The SN4552 also provides a fallback connection to the local PSTN for alternate call-routing during IP-network outages, as well as a lifeline relay to the PSTN for guaranteed ISDN service in the event of a local power failure.

"ISDN providers have proved their commitment to Patton by deploying thousands of SmartNode ports in bundled service offerings during the past year," said [Ramon Felder, SmartNode Product Manager](#) located in Bern, Switzerland. "Patton is pleased to reward that vote of confidence by offering a new solution that does even more—at a lower price."

"SmartNode VoIP solutions are *'more than just talk'* because they actually work in the real world," said [Burton A. Patton, Patton's Executive Vice President](#). "Because Patton's SmartNode technology is progressive, proven and mature, service providers around the world are choosing SmartNode CPE solutions as they roll out converged voice and data services to their subscribers."

SmartNode stands out from other VoIP solutions because Patton's [DownStreamQoS™](#) delivers best-possible voice quality while their SessionRouter™ call-routing software is the industry's most flexible, enabling SmartNode to integrate smoothly into virtually any telephony system's existing numbering plan.

Visit Patton at [CeBIT 2005](#) in Hall 13, Stand A58, during 10–16 March in Hannover, Germany.

About Patton

Patton Electronics Company is a US manufacturer and marketer of data communications products, including VoIP/ToIP gateways & routers, Remote Access (V.92, V.90, K56Flex, V.34+, and ISDN dial-in), Last Mile/Local Loop Access (T1, E1, and xDSL modems, NTUs and CSU/DSUs), Multi-Service Access (voice, intranet, extranet, and Frame Relay access), and Connectivity (interface converters, short range modems, multiplexers, and surge protectors).

For more information or to request a free datacom catalog, please contact sales@patton.com.

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